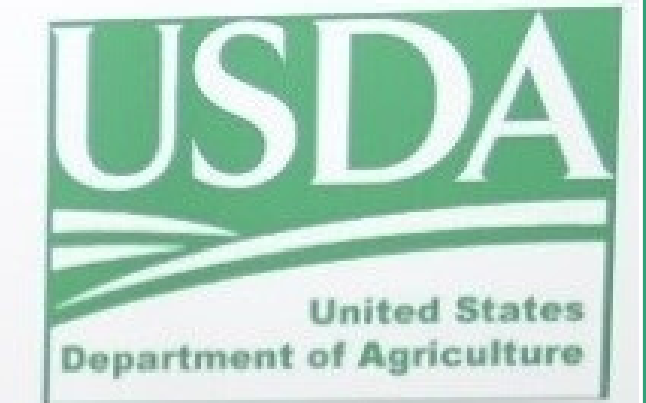


2018 - 2019

# PARTNERS FOR DEVELOPMENT ANNUAL REPORT

Local Solutions. Sustainable Outcomes.



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**\*\*Cover photo** - Fruit Logistica Trade Fair, Berlin, Germany. Promoting sale of Benin's pineapples and pineapple products. Left to right: Jean Satola, Director, Fruit D'Or, Benin; Anita Marchandani, Director, Africa Cargo Services, Benin; and two prospective customers. *By Mechak Ahlonsou, Marketing Manager, PfD/Benin*

## LETTER FROM CHAIR OF THE BOARD OF DIRECTORS

Dear Partner for Development,

I am particularly pleased to share this report with you.

In PfD's 2018-2019 annual report we share some of the ways that we continue to empower and come alongside people, communities, and organizations in our countries of focus to encourage local solutions and sustainable outcomes.

When you read the story of Mr. Delga in Benin I hope you see how PfD's well-timed training and linkages to international markets will set Mr. Delga, his employees, and his country on a new trajectory of trade and prosperity. As you read about water and sanitation committees that PfD has formed in Nigeria that have become registered as formal organizations with their own local governments with minutes and financial records, I hope that you will get excited about a generation of community members that have the sense of agency and dignity that comes from seeing their communities become the clean and safe places they want them to be. When you read about PfD's engagement in operations research in Cambodia, I hope that you see an organization that seeks to constantly learn how to improve targeting and effective treatments for a vulnerable group of people. As you read about PfD's integrated microfinance operations, I hope you see the ripple effect of PfD's strong support for a growing base of traders and micro-business owners, mostly women, who will now have financial independence and the associated resiliency for themselves and their households.

I am proud to say that PfD continues to live up to its mission and vision. This would not be possible without the dedicated staff of the organization, our local partners, our volunteer board, and our supporters—individual and institutional. Thank you!

If you do not yet regularly support PfD, I invite you to consider becoming a monthly partner. You can sign up through our website ([www.pfd.org](http://www.pfd.org)).

Sincerely in partnership,  
Lanre Williams-Ayedun

## PFD'S APPROACH TO DEVELOPMENT

### Local Solutions. Sustainable Outcomes.

To encourage local solutions and sustainable outcomes, PfD works with local partners who have a greater understanding of priority needs and local resources to help address those needs. By building the capacity of local partners, PfD increases the likelihood that gains will be sustained.

### Our Partners In 2018 - 2019

**Benin:** National Association of Pineapple Processing Companies of Benin (NAPPCB) | National Association of Pineapple Exporters of Benin | Promo Fruits Company Ltd. | Jus Tillou Company Ltd. | ALIDe | FINADEV | Songhai Center | Ministry of Agriculture, Livestock and Fisheries (MOA) | President's Office for Agricultural Research and Support (B2A) | Ministry of Infrastructure and Transport, National Civil Aviation Agency (NCAA) | Ministry of Development, Private Sector Capacity Building and Support Project (PARASEP) | Ministry of Commerce, Agency to Promote Investment and Export (APIEx)

**Nigeria:** Abia State Rural Water Supply and Sanitation Agency (RUWASSA) | Cross River State RUWASSA | Bauchi State RUWASSA | Benue State RUWASSA | Edo State RUWASSA | Delta State RUWASSA | Ekiti State RUWASSA | Katsina State RUWASSA | Kaduna State RUWASSA | Jigawa State RUWASSA | Zamfara State RUWASSA | Lift Above Poverty Organization

**Cambodia:** Kratie Provincial Health Department (PHD) | Kratie Operational District (OD) | Kratie Health Center (HC) | Koh Kong PHD | Koh Kong OD | Koh Kong HC | Pursat PHD | Pursat OD | Pursat HC | Kampong Chhnang PHD | Kampong Chhnang OD | Kampong Chhnang HC | Kampong Speu PHD | Kampong Speu OD | Kampong Speu HC | Takeo PHD | Takeo OD | Takeo HC | Kep PHD | Kep OD | Kep HC | Kampot PHD

### MISSION & VISION

PfD is a 501 (c)3 not-for-profit organization whose employees and volunteers work in partnership with local and international groups to improve the quality of life of vulnerable people in underserved communities.

We envision a more just, peaceful, and environmentally sustainable world. We also seek to empower people through training, education, and access to resources to help create more vibrant and resilient communities with more accountable leadership.

PfD is committed to value for money, delivering results, and development of talent of PfD staff and partners. PfD has demonstrated capabilities in working effectively in challenging and underserved environments.

# INTEGRATED PROGRAMS FOR GREATER IMPACT

The name 'Partners for Development' summarizes our approach of working collaboratively with a range of groups to achieve sustainable change. Our programs strive to integrate activities in two or more of our technical areas for the greatest impact in the communities we serve. PfD creates and delivers locally-driven, sustainable solutions that result in:

## Healthy Communities



## Agricultural Development



## Economic Empowerment



## HEALTHY COMMUNITIES

### Cambodia

#### Malaria Prevention and Control

##### Cambodia Global Fund RA12E Project, funded by the Global Fund to Fight AIDS, TB and Malaria

For over a decade, PfD has delivered malaria programming to the most underserved people in remote areas of Cambodia. During this time, there have been reductions in the morbidity and mortality rate of malaria. Over 80% of cases occurred amongst people age 15-49. Although this age group is often less vulnerable, it also often comprises the primary breadwinners of families, thus each case of malaria means a loss of precious income through payment for treatment or lost labor time. In addition, multi-drug resistant strains of the disease have been on the rise in the border regions of the country. This can be caused by exposure to poor quality medicine or, more commonly, limited access to proper health education and care.



*Photo: Malaria outreach activity by HC staff in Chiphat Health Center, Koh Kong province on 26 November*

Mobile and migrant workers are particularly at risk because they work in the wooded border regions of Cambodia, which have high incidence rates. They often come from areas with less incidence of malaria, and they often work through the night.

*Photo: Malaria Education Activities in Oupi Village, Stung Trang district, Kampong Cham province*

In 2019, PfD continued to implement a sub-grant agreement of \$1.3M for 2018-2020 as part of the Regional Artemisinin Initiative Project (RAI2E), along with other partners (PSI, Health Poverty Action of the UK, and the Malaria Consortium, also of the UK). Under this project, PfD works in the Koh Kong and Kampong Cham provinces in south-western and central Cambodia, respectively, targeting around 700,000 persons living in malaria endemic areas in the two provinces.

PfD oversees two sub-partners of Koh Kong and Kampong Cham Provincial Health Departments (PHD) by providing funding support to them to implement core activities for malaria prevention, control and elimination, including technical support for promotion of long-lasting insecticide treated bed-nets (LLIN), malaria case management, passive surveillance, and behavior change communication; and management support on planning, implementation and reporting (both technical and financial reports). For 2019, the project achieved the following results:

- Partner staff have improved their activity and budget planning (submitted in a timely manner with correct formatting and formulas provided following the GF guidelines); they have improved their implementation by achieving most results as planned against indicators, and they have improved their technical and financial reports (submitted in a timely manner with few errors)
- Village Malaria Workers (VMW) provided parasitological tests to 5,374 malaria suspected cases while public health facilities provided such test to 1,673 malaria suspected cases.
- VMW treated 95 confirmed malaria cases by antimalarial drug while public health facilities treated 258 cases.
- Provincial Health Department, Operational District and Health Center distributed a total of 164,181 nets (121,457 Long Lasting Insecticide Nets and 42,724 Long Lasting Insecticide Hammock Nets). In addition, 20,861 LLIN and 4,015 were distributed to mobile and migrant populations in Kampong Cham and Koh Kong provinces



*Photo: Net distribution in Koh Chas village, Kampong Cham province*

### **French 5% Initiative Project**

PfD is implementing a research project called "Blocking malaria transmission in forest vulnerable populations through forest malaria workers: a key for malaria elimination in Cambodia" in Koh Nhek District, in remote Mondul Kiri Province in eastern Cambodia, a sub-partner of Institute Pasteur Cambodia (IPC). The project is at \$420,000 between 2018-2020 with year one focusing on survey/data collection and year two on intervention. IPC is the principal investigator while PfD is responsible for the field implementation including recruiting forest goers and training them to become Forest Malaria Workers, field data collection by FMW using mobile telephone, taking dried blood spots among forest goers by FMW for PCR analysis, screening and treating malaria in forests. For 2019, the project achieved the following results:

- FMWs conducted interviews with a total of 1,303 forest goers
- FMWs collected a total of 1,214 dried blood spots from forest goers and sent them to PfD/IPC Phnom Penh for analysis
- FMWs provided testing on a total of 16 cases by RDTs, only one case was confirmed malaria and received treatment by ASMQ

## Cambodia Global Fund Operational Research Project

Also in 2019, PfD implemented an Operational Research Project on malaria as a sub-partner to Institute Pasteur Cambodia (IPC) at \$220,000 from 2019-2020. This OR focuses on malaria elimination in selected forests in Sambo District, Kratie Province in northeastern Cambodia. In 2019, the project achieved the following results:

- Trained 12 VMWs/MMWs on smart phone apps, data collection using Kobo, and malaria testing and treatment
- FMWs interviewed 245 forest goers
- FMWs collected 233 dried blood spots from forest goers and sent them to PfD/IPC Phnom Penh for analysis
- FMW provided 233 testing by RDTs and only two cases were confirmed malaria positive and both were treated by ASMQ



Photo: Mr Soth Yen (right), Village Malaria Worker (VMW) in Snam Preah village, Koh Kong Province, being supervised by PfD staff



Photo: Data collection by PfD staff on malaria among forest goers and families in Achen village



Photo: World Malaria Day on 25 April 2019 held at Chamka Andoung Health Center, Kampong Cham province



## HEALTHY COMMUNITIES

### Nigeria

#### Implementation of Community Mobilization for Early Initiation and Exclusive Breastfeeding, FHI360/Alive & Thrive

In 2019, PfD continued to work with FHI360 to implement community mobilization activities of the Alive & Thrive Project in nine states - Osun, Ogun, Enugu, Edo, Cross River and FCT Anambra, Ondo and Kano. In this project, PfD worked with the state and LGA structures to strengthen the capacity of LGA social mobilization, health education and nutrition officers.

#### Outcomes:

- 170 State and LGA personnel and Social Mobilization officers understood their roles in the implementation of the CM component of A&T Project
- Established directory of State/LGA Social Mobilization, Health Education and Nutrition Focal Persons in the nine project states
- Developed CM Facilitator Guidelines tools and Job Aids for enhanced CM implementation
- Engaged 547 (347 female and 200 male) community volunteers to reach 377,950 community members with early initiation and exclusive breastfeeding messages



*Photo: A mother demonstrating what she learned on how to breastfeed a baby during the community sensitization of Yawuti at Kwali Area Council, September 2019*

With support from UNICEF/Nigeria WASH Section, PfD conducted process monitoring and supportive supervision to strengthen the capacity of local WASH institutions (Water, Sanitation, and Hygiene Committees - WASHCOM) on community-driven WASH service delivery in 22,500 rural communities across 77 LGA in nine states - Bauchi, Benue, Delta, Edo, Ekiti Jigawa, Kaduna, Katsina, and Zamfara. PfD collaborated with the State Rural Water Supply and Sanitation Agencies (RUWASSA) and the LGA WASH Departments in these states to recruit and train 50 facilitators called State Process Monitors (SPM) who accompanied staff of LGA WASH Departments designated as Local Process Monitors (LPM) to the communities to interact with the WASHCOM.

#### **Outcomes:**

- 66% of the supported communities currently implement operational cost recovery. 3,160 Community WASHCOM visited have instituted water user fees, with 2,507 of them operating various types of banking
- 3,882 (41%) community WASHCOM obtained formal registration as CBO in their respective LGA with 47% of these resulting from supportive monitoring visits to WASHCOM and engagement with LGA management
- Strengthened capacity of 843 LGA WASH staff on community WASHCOM supportive monitoring for performance improvements
- 90% of the supported community WASHCOM now conduct meetings, with 72.5% of these WASHCOM keeping records, including WASHCOM minutes of meeting, simple financial records and documented correspondence.
- 42% of communities strengthened have women playing active roles in WASHCOM activities; 83% of these WASHCOM have female in leadership positions (at least one female in WASHCOM Executive)

#### **Rural WASH Sector Support, USAID and The Coca-Cola Africa Foundation**

With funding from USAID and The Coca-Cola Africa Foundation through the Water and Development Alliance (WADA) mechanism, PfD supported the governments of Abia and Cross River States to improve and expand access to safe, affordable, sustainable and reliable water, sanitation and hygiene (WASH) services. This project provided and expanded access to improved, safe, affordable, sustainable and reliable water and sanitation services to over 56,133 men, women and children in 58 rural communities in both states.

#### **Outcomes:**

- 47,014 persons have access to clean water
- 440 women and 220 men acquired business and vocational skills for improved income
- 23,940 people with demonstrated sustainable hygiene behavior change
- 39 water facilities (majorly solar-powered boreholes) and 33 sanitation facilities (latrines with hand washing stations) completed
- 58 community WASH management structures established and strengthened

## AGRICULTURAL DEVELOPMENT

### Benin

#### PfD's Approach to Agricultural Development in PINEX

In its Pineapple Processing for Export (PINEX) project, PfD is applying a model of market oriented agricultural development. Within Benin's pineapple value chain, PfD is building the capacities of private sector companies, institutions and government to meet African and international market demand for the country's fresh pineapple – especially its unique Sugarloaf variety -- and processed products. PfD trains the technical staff of the largest pineapple producers associations in Benin and Ministry of Agriculture extension agents, who in turn train and work with Benin's 5,000 pineapple growers. Much of this work occurs at 16 demonstration plots that PfD has established and uses as farmer field schools. PINEX facilitates necessary credit and business development skills for pineapple producers and processors through project partners, Alide and Finadev, two Beninese microfinance institutions (MFI). To strengthen trade of Benin pineapple products of sales, PfD is facilitating attendance of exporters at various international trade fairs, improving product quality, traceability, and labelling, and training the exporters in contract negotiation and execution.

#### Some key PINEX outcomes in 2019:

- Completed independent midterm evaluation
- Over 5,000 pineapple farmers applied improved cultivation techniques, and farm and financial management skills
- Introduced new varieties of pineapple to Benin, Queen Victoria and MD216 cultivated on 16 demonstration fields, which are used as farmer field schools to teach best pineapple cultivation practices
- Producers increased volume to 396,876 MT sold in regional and European markets
- Processor increased volume of sales to \$69 million
- 326 hectares of pineapple fields certified Global Good Agricultural Practices (GAP), a certification increasingly required in international trade
- Sixty juice and dried fruit companies using learned techniques of modern processing, and best practices for food safety and good hygiene
- Over 10,000 new jobs created, including almost 6,000 for women
- Procured larger scale – 20 ton capacity – solar cooler for Benin's Airport Authority, set up the cooler, and trained government staff on its management & maintenance



*Photo: Mr. Delga(right) presenting Eva products to president of Turkish Chamber of Commerce at Africallia, Ivory Coast*

## AGRICULTURAL DEVELOPMENT

### Nigeria

#### **Capacity Building of 14 Spray Service Provider (SSP) Groups in Bauchi and Gombe States, Palladium/PropCom Mai Karfi**

In 2019, PfD implemented a project with Palladium/PropCom Mai-Karfi Project to strengthen organizational capacity and effectiveness of 14 Spray Service Providers (SSP) groups in Bauchi and Gombe States.

Key project outcomes included:

- All 14 SSP groups registered as multi-purpose cooperative societies
- Improved financial and internal control systems for the 14 SSP groups including use of basic tools such as cashbook, account registers, payment vouchers, receipts and minutes books.
- Strengthened collaborations and linkages between the 14 SSP Multipurpose Cooperative Societies and other agricultural stakeholders, including Agro-Dealers, Microfinance Institutions, Input Suppliers, Extension Agents, Cooperative Authorities in Bauchi and Gombe States

## ECONOMIC EMPOWERMENT

### Nigeria

#### Micro-credit Activities

In October 2019, PfD extended its loan of \$327,000 to long standing Nigerian partner microfinance institution, Lift Above Poverty Organization (LAPO), for another 12 months. LAPO is able to leverage the loan by a factor of three to four times so in 2019 it issued 2,639 loans through PfD's support with an overall value of \$1.4M. Well over 50% of the borrowers are women, and activity occurs in several of Nigeria's 36 states. Most loans support activities in agricultural or economic development. Loan officers also integrate reproductive health messages during micro-credit activities with beneficiaries.

#### Initiative for Advancing Local Solution (IALS)

In September 2019, PfD launched its local affiliate, IALS, through microfinance activities in Delta and Cross River States in southeastern Nigeria. IALS first stage microloans range between \$160-480, with borrowers often being small groups of 6-20 individuals who have a common economic activity. Borrowers must complete pre-loan training before IALS provides the loan funds. IALS microfinance operations target small traders and smallholder agricultural businesses. IALS aims to issue 1,900 loans in its first year of operation, with roughly 80% of those loans going to women.



*Photo: IALS project staff during a loan disbursement session with Joy Group at the IALS office in Calabar, Cross River State*

## SCHOLARSHIP PROGRAM

### Nigeria

Before Anne Johnson's untimely death from cancer at age 57 in December 2013, she had a distinguished career in international development and worked for Partners for Development (PfD) for several years, including as its Nigeria Country Program Director. Anne was passionate about many subjects, including girls' education in Nigeria. As a result, PfD wished to honor Anne's memory by establishing the Anne Johnson Memorial Scholarship Fund (AJMSF) as of the school year 2014-15. The Fund provides scholarships for female students in Nigeria at the middle and high school levels. As of November 2019, one hundred and thirty five (135) friends and family members of Anne Johnson and three institutions had together donated \$51,722 in her memory, and by the end of the school year, 2019-2020, the AJMSF will have provided 145-150 scholarships..

While Nigeria has made strides in recent years in educating its children, there are still significant disparities by gender: according to World Bank data from 2015, boys in Nigeria receive on average 9.77 years of schooling in Nigeria and girls only 8.15 years, a difference of almost 20 percent. Overall literacy in Nigeria among males over 15 years of age is estimated by UNESCO as of 2018 at 71.26%% and for females at only 52.66%, a difference of about 35%. These differences are even more dramatic in the country's poorer north where households often want girls to work rather than continue beyond primary school (elementary level in the USA).

Despite these gender differences in educational attainment in Nigeria the general trend in education in the country is modest progress. As with all member-nations of the United Nations Nigeria supports the 17 Sustainable Development Goals, 2015-2030, including Goal Four on Quality Education: "Ensure inclusive and equitable quality education and promote lifelong learning opportunities for all."

*Photo: Omamuyowwi Ojanomare, 15 year old  
SSS1 at Unity Model School, Agbarho, Delta State*



PfD lends funds to a Nigerian microfinance institution (MFI), that it has worked with for many years in Nigeria; PfD then uses the interest that the MFI pays on its loan to fund the scholarships in Naira. The scholarships cover a meaningful percentage of a girl's total annual school fees, supplies, and uniforms for secondary school in Nigeria – these vary widely in Nigeria but would be at least \$200-300 and up to \$600-700. Because about 87 million or 47% of Nigeria's estimated population of 190 million is in extreme poverty (at or below \$775 annual income) most families will qualify for the scholarships based on economic need alone, and thus demand for the scholarships currently exceeds financial resources. Therefore, where PfD can see family support for the girl to complete secondary school – some families would prefer to see their daughters working or getting married at a young age – it places those names into a lottery with names then drawn to determine the scholarship winners.

## IMPACT SPOTLIGHT

### Improved access to water in Nigeria

For over five years, the residents of Ukem Eyo community in Cross River State, suffered hardship in accessing improved drinking water. The two main water sources there, a hand pump and a generator-powered borehole, had broken down. Most residents were therefore using unclean water from nearby streams, while those with more means were paying around 20 cents for every five gallon jug of potable water, but also incurring costs to travel to the location where that bottled water was sold.

PfD's work under the \$2M thirty month Water and Development Alliance (WADA) project jointly-funded by USAID) and The Coca-Cola Africa Foundation led to many impacts, including the creation of a solar-powered borehole at Ukem Eyo community health center.

PfD and the community worked together on laying out piping from the well to three different faucet points within the community making it possible for community members to access water within a one-kilometer radius of their homes. PfD also trained community persons as water caretakers and local area mechanics on repair and maintenance of the installed borehole.

Community members also contributed user fees to a fund managed by its volunteer WASH Committee (WASHCOM) – trained by PfD – so that this fund can cover necessary repair and maintenance.

The community head of Ukem Eyo Etubom E. E. Eyo II, expressed his appreciation for the project:

**“My people had suffered a lot without close and affordable sources of drinking water. We now have a good management system to maintain the well and to keep clean water flowing to our people”**

## IMPACT SPOTLIGHT

### Eva Company, Benin

Eva is a small fruit processing company started by Franck Delga, a young Beninese entrepreneur in 2009. Based in Cotonou Benin, Mr. Delga mainly produced Eva brand pineapple juice and a variety of juice cocktails, which he sold in the local markets and in the bordering countries of Burkina Faso, Senegal and Ivory Coast. In 2016, Mr. Delga decided to try his hand at producing a new Eva product of dried pineapple. And he has experimented with different flavors of dried pineapple and now has six different combined flavors of dried pineapple. In addition to natural he has combined the dried pineapple chips with ginger, coconut, hot pepper and with two local West African edible plant products of Moringa and Baobab. Mr. Delga wasn't sure about the market for his new product and initially just tried selling the 50-gram packets in Cotonou's grocery stores.

In May 2017, Mr. Delga asked to be part of Partners for Development (Pfd) USDA-funded Pineapple Processing for Export (PINEX) project (2015-2020), focused on increasing pineapple processing and product exports. And for the past two years, PINEX has trained Eva staff to improve product quality and branding and Mr. Delga has participated in PINEX sponsored market tours and product fairs in Burkina Faso, Niger and Senegal. From these market tours, Mr. Delga gained three new sales contracts, one in Dakar, Senegal and two in Ouagadougou, Burkina Faso. He now sends three tons of pineapple juice and 100kg of dried pineapple each month to stores in these two countries.

In June 2019, PINEX assisted Eva to participate in the Africallia Forum in held in Abidjan, Ivory Coast. Here Mr. Delga negotiated a new contract with the Prosuma Group, one of the largest market retail distributors in Ivory Coast, to sell Eva dried pineapple and Eva pineapple juice in its network of 155 stores located throughout the country. Since July 2019, Eva has been sending Prosuma Group shipments each week of 1,200 50-gram packets of dried pineapple, 2,304 33cl bottles of pineapple juice and 567 liter bottles of pineapple juice. PINEX is also helping Mr. Delga achieve his goal of bringing Eva products to European markets by preparing Eva for a required food safety certificate, Hazard Analysis and Critical Point (HACCP). This young entrepreneur's ambition is to see Eva brand Benin dried pineapple and pineapple juice in grocery stores worldwide.

*Photo: Mr. Franck Delga with Eva juice in a client store, November 2019*





## IMPACT SPOTLIGHT

### Cambodia's Village Malaria Workers

Integral to PfD's malaria prevention, control, and elimination work in Cambodia is the Village Malaria Worker (VMW). PfD works with 82 VMW in Cambodia.

PfD supports the selection and training of VMW, who are selected by the government sub-national Operational District and Health Center (ODHC) structure. The VMWs are trained by ODHC staff on malaria education, testing and treatment, and receive coaching during VMW monthly meetings. The VMWs provide malaria services on education, test, treat, report on malaria cases, and support net distribution. Each VMW receives a monthly incentive of \$10 by electronic payment. They are required to attend monthly meetings to receive this incentive.

Ms. Sary Yankong, 35 years of age, lives in Kampong Klem village in Koh Kong province in southwestern Cambodia and has served as a VMW for ten years.

Kampong Klem is in a mountainous area, far removed from the main road and from the area's main Health Center. It suffers higher than average rates of malaria in good part due to migrant workers venturing into nearby forests to cut wood or hunt. Because mosquitoes are prevalent in the forest, then migrant workers there will frequently get infected with the malaria parasite.

Because of Kampong Klem's distance from the health center most individuals when ill, including with malaria, are unable to visit the center.

Seeing the challenge of her fellow residents not being able to easily access the distant Health Center, Ms. Yankong committed to becoming a VMW in 2010. Over the past ten years, Ms. Yankong has actively provided malaria health education, testing and treatment for many community residents. She attends monthly meetings of area VMW and provides important data to PfD. **"I will remain a VMW in Kampong Klem until we have eradicated malaria here,"** says Sary Yankong.



Photo: Ms. Sary Yankong (middle) with PfD staff

# FINANCIAL HIGHLIGHTS

January - December 2018

## Revenue & Support

Grants: \$2,909,755  
Contributions: \$56,058  
Investments & Interest: \$123,062  
Other: \$123,000  
Total Revenue & Support: \$3,211,875

## Expenses

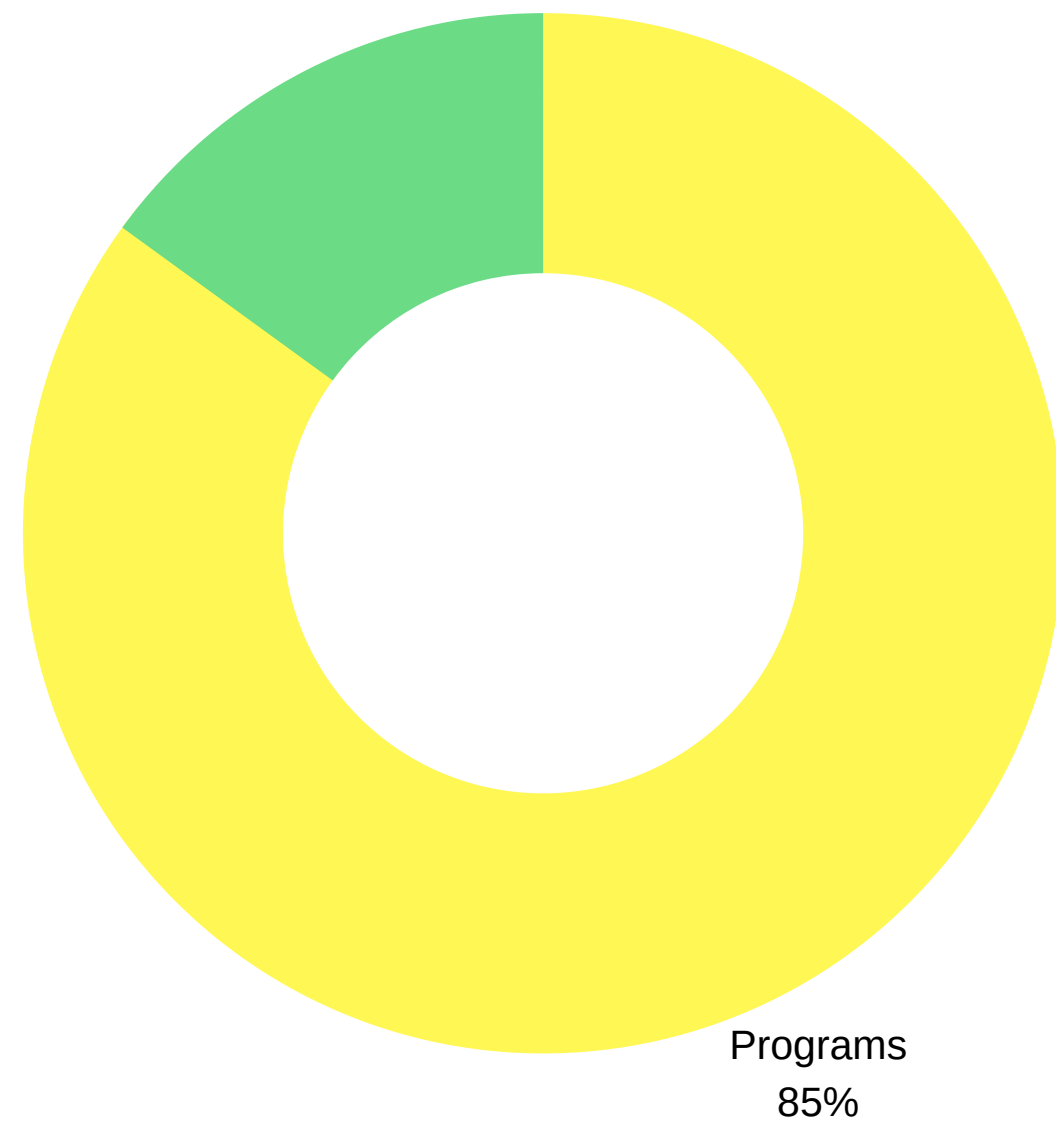
Total Program Expenses: \$3,472,676  
Management & Administrative Expenses: \$523,651  
Total Expenses: \$3,996,367

## Other Adjustments & Net Assets

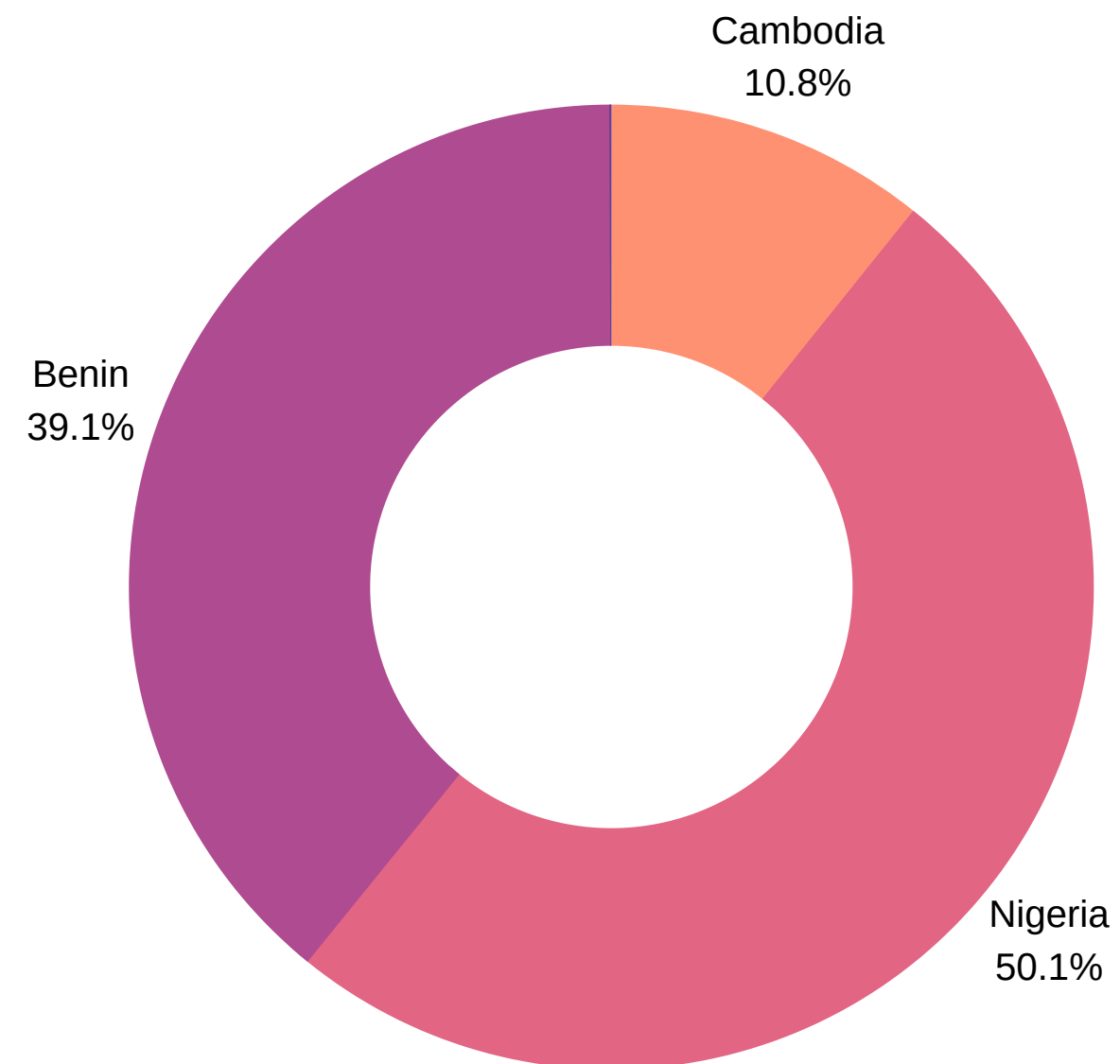
Exchange Rate (Loss) Gain: (\$53,629)  
Changes in Net Assets: \$693,947  
Net Assets at Beginning of Year: \$8,253,612  
Net Assets at End of Year: \$8,947,559\*

### 2018 Operating Expenses

Management & General Expenses  
15%



### Programming expenses by country



\*From the independently-audited financial statements of Partners for Development as completed by NCheng LLP, New York.

## SUPPORTING PARTNERS & INDIVIDUALS

### Partners

The Global Fund to Fight AIDS, Tuberculosis, and Malaria • United States Department of Agriculture (USDA) • United Nations Children's Fund (UNICEF) • United Nations Office for Project Services (UNOPS) • United States Agency for International Development (USAID) • World Bank Community Connections Campaign • Catholic Relief Services (CRS) • AmazonSmile • FHI 360 • Global Environment & Technology Foundation • Merck Foundation • Nathan Cummings Foundation • Palladium International Development Nigeria, Ltd. • Pasteur Institute • TechnoServe • The Coca-Cola Africa Foundation

### Individuals

Mr & Mrs Robert Armstrong  
Jose Carbajo Martinez  
Soniya Carvalho  
John Deidrick  
Geoffrey Dolman  
Jane Eesley  
Oliver Fartzscher  
Marco Ferroni  
John Field  
Jean Miller Frane  
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Margaret Hanson  
Peter Harrold  
Jennifer Harris  
Nancy Pendarvis Harris  
Dale Hill  
Edward Jaycox  
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Martha Koster  
Auguste Kouame  
Anjali Kumar  
Deirdre LaPin

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Katherine Marshall  
Mark Matyas  
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Robert McNutt  
Joel Montague  
Maryam Montague  
Helena Nkole  
Peg & Paul Marrkand, Wellington  
Management Company

Stephen O'Brien  
Dami Odetola  
Felix Oppong  
Debra Pendarvis O'Toole & Thomas  
Hugen  
Scott Otteman  
Vinod Parkash  
Robert Picciotto  
Charles Sykes  
Jack Van Holst Pellekaan  
Rajesh Vasudevan & Ann –Helene  
Joseph Waweru  
Olanrewaju Williams

**...And several anonymous donors.**

# JOIN US

Thank you to all our partners and supporters who continue to donate and work with us to help vulnerable communities.

Learn more by following Partners for Development on Facebook, LinkedIn, and Twitter.

## OUR OFFICES

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### Cambodia Office

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### Benin Office

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[WWW.PFD.ORG](http://WWW.PFD.ORG)

